



## Message

We complete seven successful years on 17 November 2010 and the progress has been impressive in terms of the number of assignments contracted (more than 1100) and the revenue generated (Rs. 66.00 crore), despite operational constraints. Major assignments include the monitoring of prestigious development Projects in Arunachal Pradesh, Nagaland and Jammu & Kashmir and a few more states are likely to follow. Other projects such as Evaluation of MPLAD Schemes, Evaluation & Monitoring of Special SGSY as Pass Through Agency, Conducting Awareness Programs for Forward Markets Commission, Appraisal of APMC Project Reports for National Institute of Agricultural Marketing, etc., have not only helped Nabcons to earn more income, but have also enabled NABCONS establish its credentials as a preferred consulting agency for the Government of India and various State Governments. On the other hand assignments such as Appraisal of a Large Floriculture Project, Study on Warehousing & Collateral Management, Training Personnel of Cooperative Banks in Treasury Management, Designing Accounting System for Core Banking Solution in Cooperative Banks, Study of the Scheme to Monitor Pesticide Residue, etc., have provided rich and varied exposure to a large number of NABARD Officers.

Setting up of the Kenya Office last year has opened new vistas of business in the African continent and a few consultancy proposals are in an advanced stage of negotiations. The mutual fund distribution business has also shown excellent growth during 2009-10, contributing an amount of Rs. 110 lakh to our income.

It is time to consolidate and internalise the learnings of all these early years with a view to ensuring that our services conform to the best practices in the consultancy industry and we are able to match the expectations of our clients to their utmost satisfaction. I am sure, together, we can achieve all our goals.

On the occasion of its 8<sup>th</sup> Foundation Day, I wish Nabcons all the very best in all its future endeavours and urge all NABARD Officers to raise our quality of services to greater heights.

  
**Dr. K.G. Karmakar**  
Chairman

16 November 2010

### WISDOM BEYOND BUSINESS